

one company, **total** services and solutions



ENSIGN CORPORATE 2021

www.ensignfreight.com

HONG KONG • CHENGDU • DALIAN • FUZHOU • GUANGZHOU • NANJING • NINGBO • QINGDAO • SHANGHAI
• SHENZHEN • SUZHOU • TIANJIN • XIAMEN • JAKARTA • SEMARANG • SURABAYA • SINGAPORE • HO CHI MINH CITY

THE ENSIGN GROUP



Established **1986** 

 **18** offices in China, Indonesia, Singapore, Vietnam

Head Office: **Hong Kong** 

 Serving **500** destinations
in **50** countries

300+ employees 

Message from the Managing Director



THE ENSIGN GROUP

Kelvin Lee
Managing Director

**As Logistics Partner We Support The
Development Of Dynamic Industries.**

With **global expertise** and **local knowhow**, innovative services and strategic acquisitions, we continuously expand our **Asia presence** as a leading service provider in logistics.

Our ENSIGN Value

Be a key partner in integrated with our customers along their supply chain from suppliers to end consumers through our **total solutions and services**



Customer
Centric



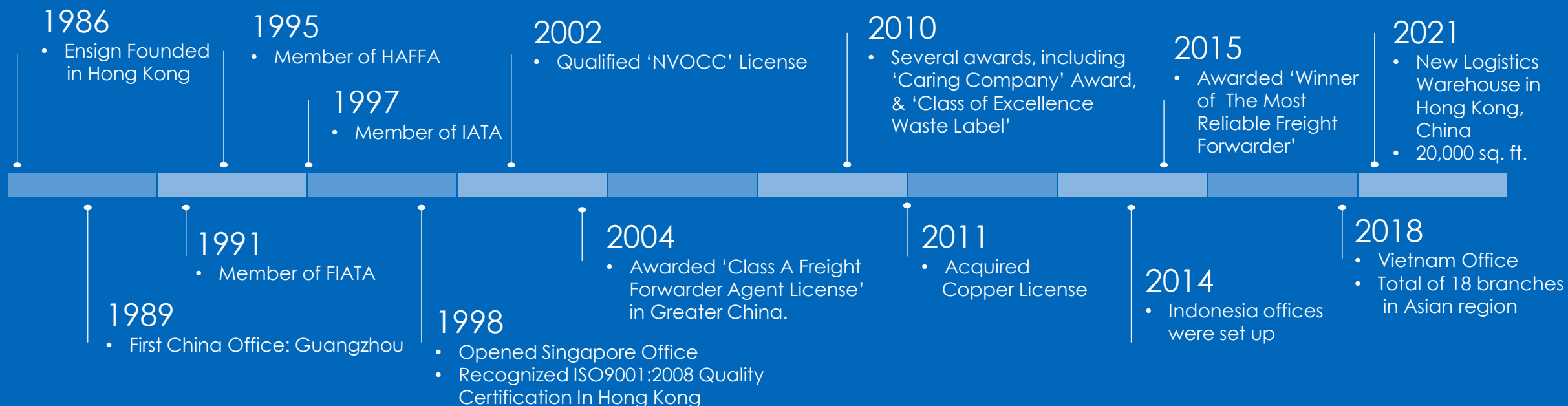
Engage



Connect &
Develop



ENSIGN STORY



CERTIFICATES

- FIATA Certificate
- IATA Certificate
- Air Transport Sales Agent
- ISO 9001: 2015
- NVOCC
- China Class A Forwarder License

MEMBERSHIPS

- HAFFA (Hong Kong Association of Freight Forwarding & Logistics Ltd)
- HKGCC (Hong Kong General Chamber of Commerce)
- HKLA (Hong Kong Logistics Association)

CSR & AWARDS

- Hong Kong Green Organisation 2021-2022
- Caring Company 2016 -2020
- 'Class of Excellence' Wastewise Label 2010-22
- MPFA's Good MPF Employer 2016-21
- Hong Kong's Most Valuable Companies (HKMVC) Award for 2015 Most Reliable Freight Forwarder
- Hong Kong Awards for Environmental Excellence 2017-19
- ERB Manpower Developer Award Scheme 2018-22

ENSIGN OFFICES

Hong Kong

1986

China

1989

Singapore

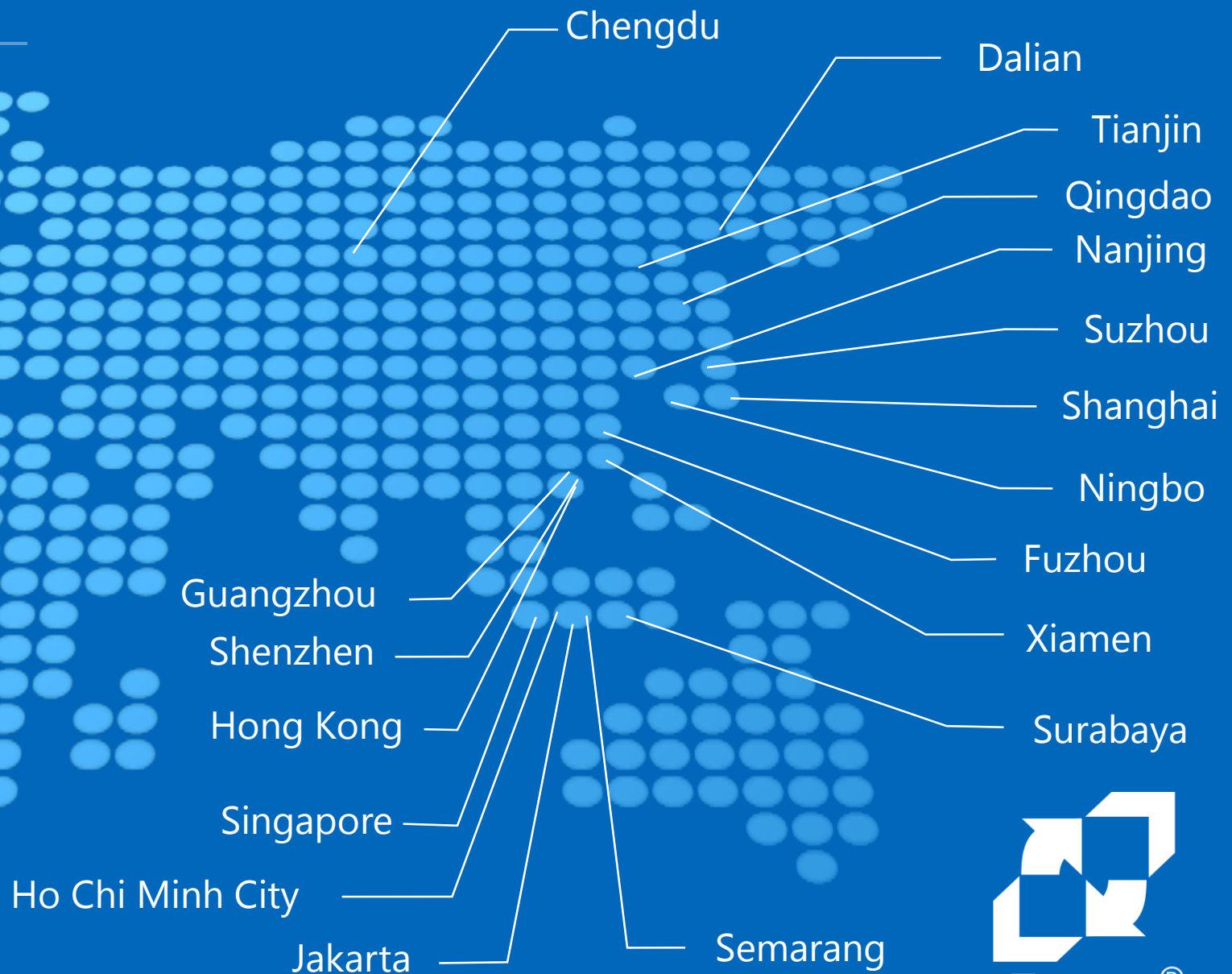
1998

Indonesia

2014

Vietnam

2018



WORLDWIDE AGENT NETWORK

North America

- Canada
- United States
- Mexico

Europe / Scandinavia

- Austria
- Belgium
- Cyprus
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Italy
- Malta
- Netherlands
- Norway
- Poland
- Portugal
- Romania
- Russia
- Spain
- Sweden
- Switzerland
- Turkey
- United Kingdom

Asia / Subcontinent

- Asia -
- Cambodia
- China
- Hong Kong
- Indonesia
- Japan
- Korea
- Macau
- Malaysia
- Philippines
- Singapore
- Taiwan
- Thailand
- Vietnam
- Subcontinent-
- Bangladesh
- Bhutan
- Burma
- India
- Maldives
- Nepal
- Pakistan
- Sri Lanka

South America

- Argentina
- Bolivia
- Brazil
- Chile
- Colombia
- Ecuador
- Paraguay
- Peru
- Uruguay
- Venezuela

Africa / Middle East

- Egypt
- Israel
- Kuwait
- Morocco
- South Africa
- United Arab Emirates

Australasia

- Australia
- New Zealand



Our Services

one company, total services and solutions



Consolidation



Project Cargo



Airfreight



Storage & VAS



Trucking



eCommerce Logistics



Supplier Management

Seafreight

Railway

Temperature Control

Fulfillment

Distribution





Why Ensign?

Asia Focus



Global Networks

Focus

➤ We understand the Asia's Business

Connect

➤ Comprehensive Range of Logistics Services

Grow

➤ The Reliable and Experienced Logistics Partner

ENSIGN AIRFREIGHT

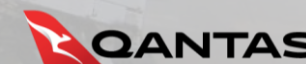
OUR SERVICES

- Next Day-flight-outs
- Sea / Air Shipment
- Customized Palletization
- Project / Special Size Cargo
- Packaging And Crating
- Custom Clearance
- Express Shipment
- Door-to-door Delivery
- On-forwarding & Distribution
- Centralized Monitoring / E-reports

- Competitive Pricing
- Flexible Daily Flights
- Guaranteed Space Allotments
- Efficient Transit Times
- Multiple-destinations



Carrier Partner





- Competitive Pricing
- Reliable Capacities
- Consolidation Service
- Efficient Transit Times
- Multiple-destinations

ENSIGN SEAFREIGHT

OUR SERVICES

- Export And Import Handling
- Full Container Load
- Less-than Container Load
- Buyers Consolidation
- Project Cargo / Shipment
- Pre-carriage Handling
- Customs Clearance
- Door-to-door Delivery
- 24/7 Shipment Visibility
- Centralized Monitoring / E-reports

Carrier Partners



ENSIGN ROAD FREIGHT

OUR SERVICES

- Local And Overseas Trucking Service
- Trucking Network Between China – ASEAN
- Europe Cross Broder Trucking
- Door-to-door Services
- Container / LCL Haulage
- Pickup / Deliver-to-port Service

- Competitive Pricing
- Reliable Capacities
- Consolidation Service
- Efficient Transit Times
- Multiple-destinations

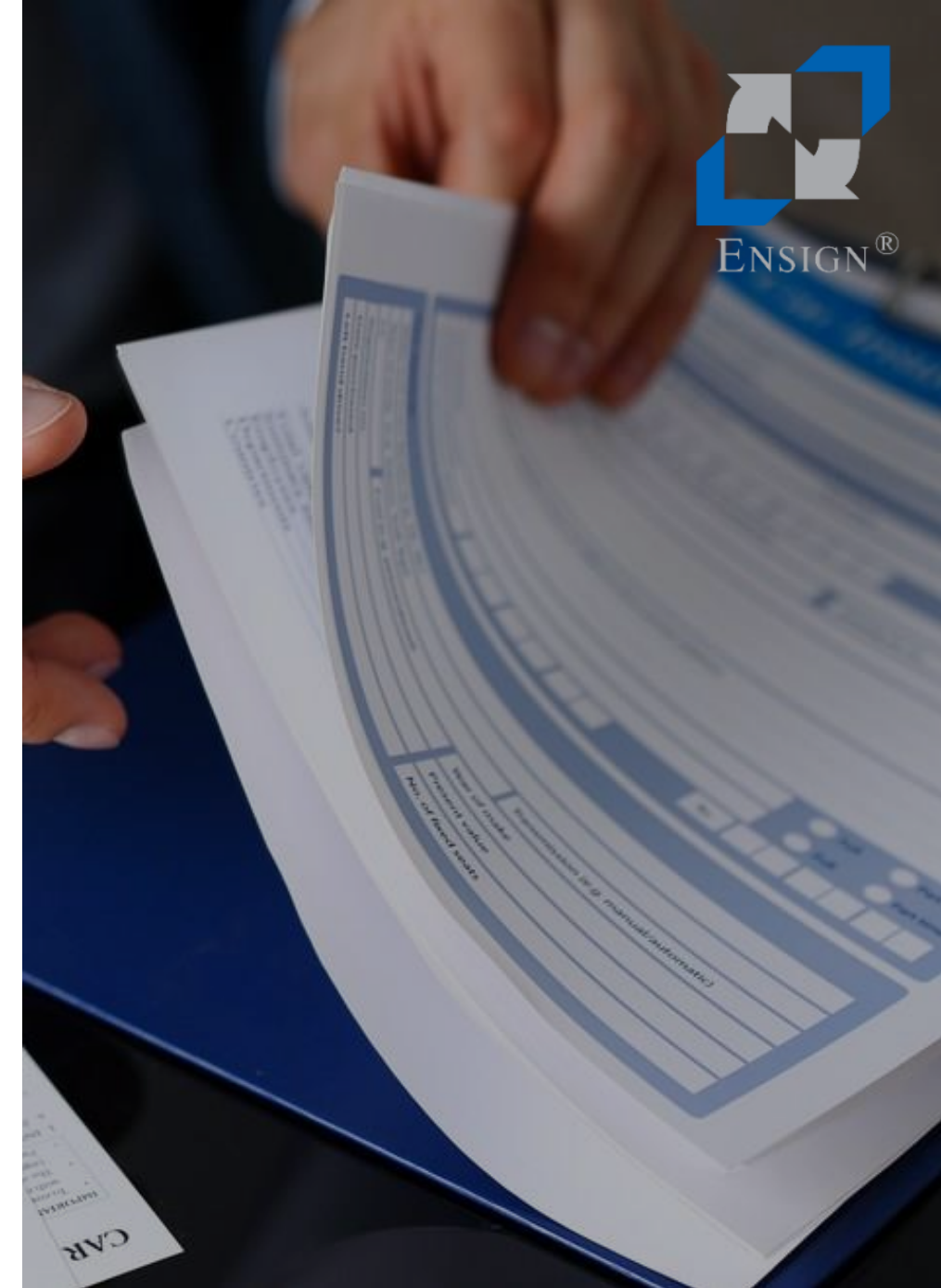


ENSIGN CUSTOMS BROKERAGE

We understand the importance of customs brokerage in getting your goods to requested destination.

When moving freight across international borders, our logistics experts handle all customs documentation and duties associated with the transportation of your goods, which facilitates secured shipment.

As our customers' business growth is intricately bound with ours, Ensign offers referrals to professionals around the world with multi-lingual fluency and extensive knowledge in trade regulations and agreements at global, regional, national and local levels.



ENSIGN PROJECT CARGO

FULL RANGE OF SERVICES

- Break Bulk
- Oversized And Heavy Cargo
- Ro-ro Shipments

STRONG EXPERIENCE



Propeller



Equipment



Car



Concrete Panels



Pipes



Heat Box



Wagon



Steel Construction



Tank



Grab Bucket



Utility Pole



Complete Handling

- Tailoring To Client's Needs
- Oversized / Overweight Cargo Handling
- Consultation And Planning
- Project Control
- Documentation Support And Customs Clearance
- Transport Insurance


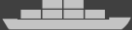

CARGO WE WORK WITH



ENSIGN RAILWAY

- Ensign's Offices Cover Major Cities At Coastal Area
- Huge Benefit To Have Direct Access To Intercontinental Rail Links

KEY BENEFITS

Mode of Transport	Railway 	Sea 	Air 
Transit Time (From China To Europe)	14 – 19 days	28 – 32 days	1-3 days
Frequency	Daily	Weekly	Daily
Cost	\$\$\$	\$\$	\$\$\$\$\$
Business	Cargo acceptance case by case	Accept dangerous cargo	Accept dangerous cargo
Clearance	Simple clearance for bonded goods	All clearance brokers with license	All clearance brokers with license



- Competitive Pricing
- Flexible Transport Solutions
- Fast Customs Clearance Process
- Shorter & Reliable Transit Time

MAIN TRANSIT ROUTES COVERAGE

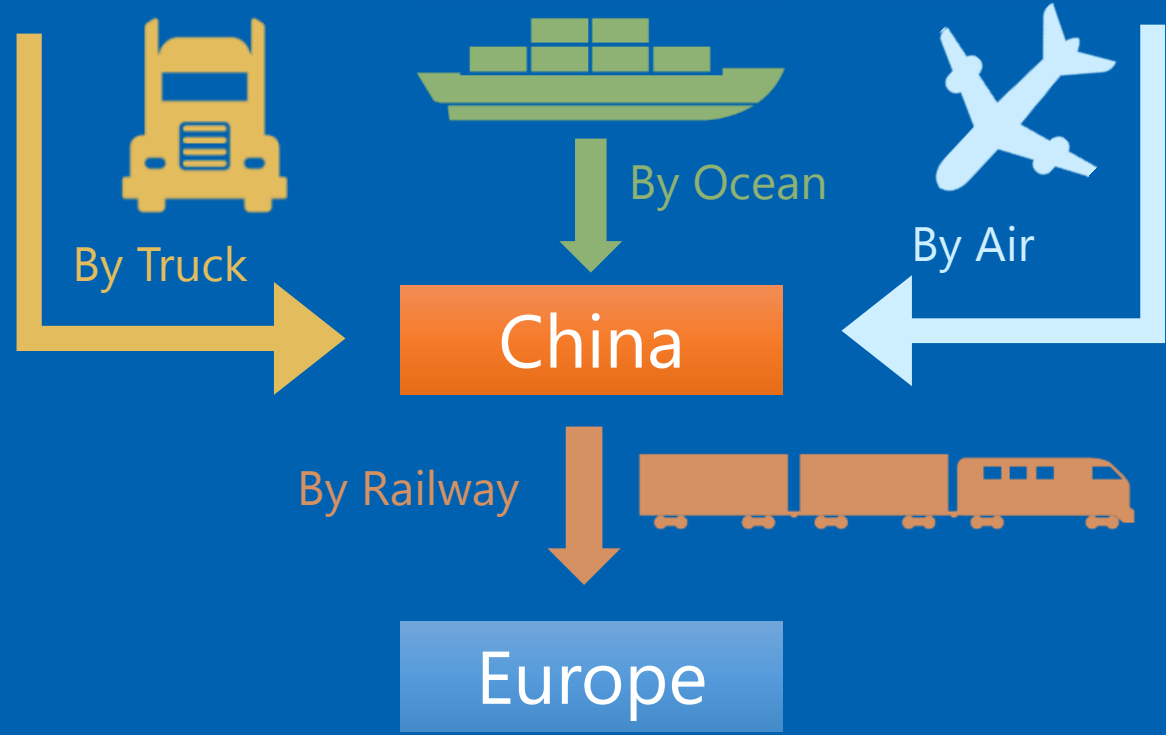
Connecting Major Cities In Entire Asia Pacific & Europe Via Multimodal Solution



THE BELT AND ROAD INITIATIVE

MULTI-MODEL TRANSPORTATION + RAILWAY

- Thailand
 - Laos
 - Myanmar
 - Vietnam
- Indonesia
 - Korea
 - Japan
 - Singapore
- Singapore
 - Indonesia
 - Australia



Flexible Multi-model Transport Solutions

Rail+ solutions

- 1. Truck + Rail**
Thailand/ Laos/ Myanmar/ Vietnam
- 2. Ocean + Rail**
Indonesia/ Korea/ Japan/ Singapore
- 3. Air + Rail**
Singapore/ Indonesia/ Australia

ENSIGN GLOBAL SUPPLY CHAIN INTEGRATION



YOUR KEY BUSINESS BENEFITS

- Better Visibility
- Intelligent Workflow Management
- Superior Exception Management
- Optimised Connectivity
- Process Improvement
- Improved Customer Experience

One Point Of Control To Manage Your Supply Chain

Tailored Knowledge Expertise

Industry

Synergies



Monitor And Manage Your End-to-end Supply Chain Process

ENSIGN GLOBAL SUPPLY CHAIN INTEGRATION

OPERATIONS CONTROL TOWER



- End-to-End Process Enablement
- Visibility and Alignment
- Risk Management Control
- Fast and Accurate Decisions
- Supply Chain Agility
- Faster Reaction When Incidents Occur

Speed, Reliability and Flexibility

Ensign Operations Control Tower

Strategic

Logistics Strategy
Development Support

Transport Optimization &
Engineering (Improvement
Modeling) Analysis

Tactical

Subcontractor Management
Reporting & Data Analysis
(Business Intelligence)

Root-cause, Intelligence
And Rapid Response

Dispositive and Operational

Early Indicators & Alerts

Daily Transport
Management(Forwarding)

Optimization:
Planning, Routing, Inventory, Network, Performance

ENSIGN LOGISTICS

Warehousing Service



OUR SERVICES

- Logistic Hub Based Services
- Integrated Warehousing & Distribution Services
- Total Supply Chain Solutions
- Vendor & Inventory Management
- Consultancy Services

WAREHOUSE SERVICE

- Consolidation
- Deconsolidation
- Garment On Hanger
- Labelling & Barcoding
- Palletization
- Pick & Pack
- Quality Control (QC)
- Repacking
- Scanning
- Shrink Wrapping
- Sorting
- Storage



ENSIGN®



ENSIGN ECOMMERCE LOGISTICS SOLUTION

OUR SERVICES

- Ensign Omni Solution
- ViaEnsign
- Integrated WeChat Online Shop Solutions



Ensign Ecommerce Logistics Solution Enables You To Efficiently Distribute Your Products



ENSIGN ECOMMERCE LOGISTICS SOLUTION



Ensign Omni Solution

- Utilize Inventory Across Oversea Fulfillment Centers And Retail Stores
- Integrates Retail Inventory And E-commerce Inventory As A Whole

Ensign Overseas Fulfillment Warehouse



Hong Kong



Vietnam



Netherlands

- Minimize Your Logistics Cost
- Manage Your Inventory at SKU Level

VAS



Delivery



Retails Shop
Hong Kong



Retails Shop
Shanghai



Retails Shop
Singapore

Retails Fulfillment

"Utilize Online and Retails Inventory"



Courier Delivery



Consumer

O2O Retails Modal

"Buy At Shop And Delivery To Door"



Courier Delivery



Consumer

B2C Delivery Modal

"Dispatch from Local"



Trucking Delivery



Reseller /
Distributor

B2B Delivery Modal

"Dispatch from Local"

ENSIGN ECOMMERCE LOGISTICS SOLUTION

ViaEnsign

- Cost-effective Compared To Direct Distribution Service
- Reduce The Supply Chain Complexity Via Consolidation Service At First Leg Of Delivery



ENSIGN ECOMMERCE LOGISTICS SOLUTION

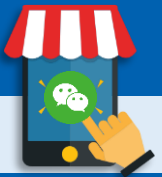
Integrated WeChat Online Shop Solutions

- Integrated Sales and Logistics Solution To Sell Your Products Into China
- Expanding Business To Step Into One Of The Biggest Consumer Market



Sell Your Product Into China

WeChat Online Shop



WeChat Payment



微信支付

Pick Order



Ensign Regional Hubs



Hong Kong



Courier Labelling



VAS

China Customs Clearance

Courier Delivery



China Consumer



ENSIGN ECOMMERCE LOGISTICS SOLUTION

Booknstore.com
Your Flexible Worldwide Storage Solution
一站式網店貨品管理服務

Manage Your Online Business
All Done By 1 Click



Transparent Fees, Easy And Time-saving, Easy To Use

- Pay on demand Storage
- Real-Time Status Update
- Local & International Shipping Service

Register to Receive Your Parcel

Parcel Receive

Photo Taking For Record

Storage

Flexibility for Storage

24h Manage your goods anytime & anywhere

Full transparency on your inbound / outbound product

Ship Your Order Out All By 1 Click

One stop for packaging, ship out and delivery



ENSIGN TRACK SYSTEM



Customer ERP

Trucking

Customer PO System

Ensign WMS

Ensign Operation System

ViaEnsign

Courier



End to End Shipment Visibility

Ensign Cloud Based System

- Ensign E-Booking

- Ensign Track

- Warehouse Management System



CARING MAKES A DIFFERENCE

“We aim to provide the best supporting service, planning flexibility for our clients on their specific needs along the supply chain.”

- ✓ Care On Every Single Delivery
- ✓ Create Values For Supply Chain Management

- ✓ High Attention To Operational Details
- ✓ Proactive With Fast Operation And Distribution



Connect with us



Let's Talk and Explore

www.ensignfreight.com

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